

Membership Renewal Information Enclosed

New York State Funeral Directors Association
2018 Membership Packet



Community | Resources | Support

NYS
FUNERAL
DIRECTORS
ASSOCIATION, INC.

To join NYSFDA or renew your membership please read through the materials contained within this packet. Be sure to fill out ALL enrollment forms and use the enclosed envelope to return all documents to NYSFDA.

If you have any questions regarding membership please contact NYSFDA by calling 800-291-2629 or email info@nysfda.org.

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WAYS NYSFDA WAS THERE FOR YOU IN 2017!

- 1. FREE convention registration!**
Make plans to join us at Turning Stone Resort & Casino, August 12-15, 2018.
- 2.** NYSFDA's #1 legislative priority, extended by five years the law that **prohibits preneed funeral insurance**. This is a BIG WIN for funeral service and marks the longest extension given by the Legislature to a law that was scheduled to expire ("sunset").
- 3.** An up-to-date members-only website that features important compliance information and materials, PLUS our consumer-friendly blog, SympathyNotes.org.
- 4.** Created the **NYSFDA Bridge Commission** to engage the "next generation" of funeral professionals.
- 5.** Directors Choice Credit Union lent nearly \$2.5 million in loans, saving members significant time and money on vehicle financing.
- 6.** Provided member education with 26 UNIQUE continuing education programs, including Caring for the Bereaved After an Overdose Death.
- 7.** Attended 133 events to represent funeral service in support of NYS legislators who support us.
- 8.** Once again defeated legislation that would have allowed NYS medical schools to file death certificates and transport bodies.
- 9.** Nearly 100,000 (and counting) consumer preneed accounts managed. PrePlan is **YOUR** trust!
- 10.** Began work on a NYS public awareness campaign about the value of funerals and memorialization.
- 11.** Inaugurated a "Lobby Day" in Albany for our officers, who were able to see first-hand some of the inner workings of the State Legislature.
- 12.** Continued collaboration with NYS DOH in preparing members for statewide roll-out of **NYS EDRS**.
- 13.** Introduced NYSFDA's Member Advantage Program. **Learn more in this publication!**



Want to renew your membership online?

For complete instructions on renewing online please visit,
my.nysfda.org/renewal



CODE OF ETHICS AND ENFORCEMENT PROCEDURES

Approved by:
NYSFDA Code of Ethics Task Force – February 11, 2008

Approved by:
NYSFDA Board of Directors – March 5, 2008

Approved by:
NYSFDA Constitution & By-Laws Committee – July 17, 2008

Approved by:
NYSFDA General Membership – August 26, 2008

REVISIONS

Enforcement Procedures:
NYSFDA Ethics Committee – May 19, 2010

Approved by:
NYSFDA General Membership – August 24, 2010

Code of Ethics & Enforcement Procedures:
NYSFDA Ethics Committee – June 25, 2014

Approved by:
NYSFDA Board of Directors – September 19, 2014

CODE OF ETHICS

The NYSFDA Code of Ethics is designed to address the obligations of the funeral professional in five key areas:

- **Obligations to the Family**
- **Obligations For the Care of the Decedent**
- **Obligations to the Public**
- **Obligations to the Government**
- **Obligations to NYSFDA**

Each area begins with an Ethical Principle that sets forth the goals and ideals of the profession. The Ethical Principle is followed by the applicable sections of the Code of Ethics which lists specific types of conduct that is either required or prohibited.

Ethical Principles are goals that every funeral professional should strive to achieve. They serve as the justification for the specific requirements of the Code of Ethics. Unlike the Ethical Principles, the Code of Ethics is binding upon NYSFDA members and violations may subject the member to disciplinary action in accordance with the NYSFDA Enforcement Procedures.

It is the duty of every NYSFDA Firm, Individual, Retired and Student Member to know and strictly adhere to the requirements of the Code of Ethics. For the protection of the families we serve, the decedents we care for, the profession we dedicate ourselves to, the communities in which we live, and the Association that represents us, the members of NYSFDA agree to abide by the Code of Ethics.

This Code of Ethics and associated Enforcement Procedures is intended to establish goals for members of NYSFDA, and does not create any enforceable standards for such members with respect to third parties. No person or entity, other than NYSFDA, acquires any rights or benefits with respect to this Code of Ethics, and no legal or other liability results from this Code of Ethics except between the member and NYSFDA.

I. SERVICE TO FAMILIES

Ethical Principle: Members have an ethical obligation to serve each family in a professional and caring manner, being respectful of their wishes and confidences, being honest and fair in all dealings with them.

CODE OF ETHICS

- I – 1. Members shall provide funeral services to families without regard to religion, race, color, national origin, sex, sexual orientation or disability.
- I – 2. Members shall comply with all applicable federal or state laws or regulations relating to the prearrangement, prepayment or pre-financing of funeral services or merchandise.
- I – 3. Members shall release the remains of deceased persons or the cremated remains of deceased persons to the custody of the person or entity who has the legal right to affect a release without requiring payment prior to the release.
- I – 4. Members shall comply with the Federal Trade Commission's Funeral Industry Practices Regulation (the "Funeral Rule") and all applicable New York State consumer disclosure requirements.
- I – 5. Members shall protect confidential information pertaining to the deceased or the family of the deceased from disclosure, except as required or authorized by law.
- I – 6. Members shall carry out all aspects of the funeral service in a competent and respectful manner.
- I – 7. Members shall properly account for and remit any monies, documents, or personal property of the client family.
- I – 8. Members shall not engage in any unprofessional conduct of a character likely to deceive, defraud or harm the families they serve in the course of providing professional services.

II. CARE OF THE DECEDENT

Ethical Principle: Members have an ethical obligation to care for each deceased person with the highest respect and dignity, and to transport, prepare and shelter the remains in a professional, caring and conscientious manner.

CODE OF ETHICS

- II – 1. All deceased persons shall be treated with proper care and dignity during transfer from the place of death and subsequent transportation of the remains.
- II – 2. Only authorized personnel of the funeral home or those persons authorized by the family shall be in attendance during the preparation of the remains.
- II – 3. Members shall only allow embalmers, funeral directors, registered residents and authorized students, who are licensed to the extent required by state law, to embalm human remains.
- II – 4. All deceased persons in the preparation room shall be treated with proper care and dignity and shall be properly covered at all times.
- II – 5. Members shall not violate any statute, ordinance, or regulation affecting the handling, custody, care, transportation or disposition of human remains.
- II – 6. Members shall not knowingly dispose of parts of human remains that are received with the body by the member in a manner different from that used for the final disposition of the body, unless the person authorizing the method of disposition gives permission that the body part may be disposed of in a manner different from the disposition of the body.

III. OBLIGATIONS TO THE PUBLIC

Ethical Principle: Members have an ethical obligation to the public to offer their services and to operate their businesses in accordance with the highest principles of honesty and professionalism.

CODE OF ETHICS

- III – 1. Members shall not engage in any unprofessional conduct which is likely to defraud or deceive the public.
- III – 2. Members shall not engage in false or misleading advertising.
- III – 3. Members shall not personally or through an agent or employee expressly solicit deceased human remains, whether the solicitation occurs after death or while death is imminent; provided, however, that general advertising directed to the public at large would not constitute a violation of this section.

- III – 4. Members shall not pay or offer to pay a commission or anything of value to third parties, such as medical personnel, nursing home and hospice organizations or employees thereof, clergy, government officials or others, to secure deceased human remains for funeral or disposition services.
- III – 5. Members shall not allow alcohol or drug use of any kind to adversely impact the member’s ability to carry out his or her obligation as a funeral professional.
- III – 6. Members shall not be convicted of any felony or serious criminal act.
- III – 7. Members shall not offer to sell or arrange the sale of funeral goods or services on a preneed basis in violation of any applicable federal or state laws or regulations.

IV. OBLIGATIONS TO THE GOVERNMENT

Ethical Principle: Members have an ethical obligation to maintain strict compliance with the letter and spirit of all governmental laws and regulations that impact the funeral consumer, the funeral profession, and the public health.

CODE OF ETHICS

- IV – 1. Members engaging in the profession of funeral directing or embalming shall hold all necessary licenses and registrations to engage in such businesses.
- IV – 2. Members shall require any person in their employ or under their control who serves as a funeral director or embalmer, or as a registered resident or authorized student, to have all appropriate licenses and registrations.
- IV – 3. Members shall not knowingly place a false statement on a death certificate.
- IV – 4. Members shall not knowingly make or file false records or reports in the practice of funeral directing.
- IV – 5. Members shall comply with all federal, state or local laws, rules or regulations governing or impacting the practice of funeral directing.
- IV – 6. Members shall comply with all federal, state or local laws, rules or regulations that were enacted to protect consumers.
- IV – 7. Members shall comply with all federal, state or local laws, rules or regulations that were enacted to protect the environment.

V. OBLIGATIONS TO THE NEW YORK STATE FUNERAL DIRECTORS ASSOCIATION

Ethical Principle: Members have an ethical obligation to promote, participate and support the New York State Funeral Directors Association in its mission to help all members enhance the quality of funeral service.

CODE OF ETHICS

- V – 1. Members shall comply with the Constitution and Bylaws of the New York State Funeral Directors Association.
- V – 2. Members shall conduct themselves in a proper and appropriate manner while attending or participating in NYSFDA sponsored events and in all forms of communication with NYSFDA staff.
- V – 3. Members shall cooperate in a timely, professional and respectful manner in all phases of an investigation, hearing and resolution of a complaint brought before the Ethics Committee.

CODE OF ETHICS ENFORCEMENT PROCEDURES

1. **Ethics Committee.** Members of the NYSFDA Ethics Committee (“EC”) shall serve from time-to-time on the three-member hearing panels set forth in Section 7 below. EC members shall recuse themselves from investigating a complaint or sitting on a panel to hear a complaint that involves an NYSFDA member that the EC member has a business or personal relationship with that could influence or appear to influence the EC member in any way. The Chairperson of the EC is responsible for assigning members of the EC to serve as fact finders and/or members of a hearing panel.
2. **Filing a Complaint.** Any individual or entity (the “Complainant”) who believes himself/herself/itself to be aggrieved by any action or omission of an NYSFDA Firm, Individual, Retired or Student Member that violates the Code of Ethics may file a complaint with NYSFDA (the “Complaint”). The Complainant cannot be a member of NYSFDA, an employee of an NYSFDA member, or any other licensed and registered funeral director in the State of New York, or any person or entity engaged in the provision or sale of death care services or products, including any cemetery corporation as defined under the New York State Not-For-Profit Corporation Law, as well as any cemetery belonging to a religious or a municipal corporation, or operated, supervised or controlled by or in

connection with a religious corporation, including any officer, member, employee or agent of any such corporation, or a member of their immediate family, or an agent or legal representative of any of the aforementioned individuals. The EC reserves the right to file a complaint on its own, against an NYSFDA member, if the EC decides that such action is appropriate. The decision whether the EC should file a complaint shall be made by a one-member investigative panel that the Chairperson appoints to examine possible violation of the Code.

To be considered for resolution under these Enforcement Procedures for the Ethics Committee (the "Enforcement Procedures"), the Complaint shall:

- a) Be submitted in writing to the Chairperson of the EC at NYSFDA's headquarters,
- b) Be signed by the Complainant and include the Complainant's address and phone number,
- c) Include a concise statement of the complaint, the names of the NYSFDA member allegedly responsible for, causing or whose conduct is otherwise the subject of the complaint (the "Adverse Party"), including if available any applicable names, addresses and phone numbers of the Adverse Party and all persons related directly to the occurrence, and
- d) State the relief sought.

If the Complainant is an entity, the Complainant shall designate one spokesperson or designated contact.

3. Processing the Complaint. Upon receipt of a Complaint, the EC Chairperson, with the administrative assistance of the NYSFDA staff, shall promptly undertake the following actions:

- a) The Chairperson shall make a preliminary determination that the Complaint is directed against a Firm, Individual, Retired or Authorized Student or Registered Resident Member of NYSFDA and alleges an act or omission that could be a violation of the Code of Ethics. The Chairperson may seek additional information from the Complainant to make the preliminary determination. If it does not, the Chairperson shall notify the Complainant that the EC will not take jurisdiction of the complaint and the reason why it will not accept jurisdiction. If the preliminary determination is that the Complaint is not proper, all materials related thereto will be returned to the Complainant. The Chairperson may also decline to take jurisdiction of the Complaint if the matter is also the subject of a complaint previously filed with NYSFDA or with the NYS Bureau of Funeral Directing, or is the subject of a criminal, civil or administrative investigation or proceeding before any court, licensing board or other governmental agency. In that event, the Complainant would be advised by the Chairperson that the Complaint will be held in abeyance and may be re-activated by the Complainant at such time as the criminal, civil, or disciplinary investigation or proceeding has been resolved. If a complaint has been previously filed with the NYS Bureau of Funeral Directing, or if the subject of the complaint appears to be a violation of state statute, rule or regulation, or the subject of a criminal, civil or administrative investigation or proceeding before any court, licensing board or other governmental entity, the Chairperson will notify the Complainant of his or her option to register their Complaint with the NYS Bureau of Funeral Directing. The Complainant would also receive notice of the right to appeal the Chairperson's decision pursuant to Section 10 below.
- b) Prior to accepting a complaint and opening a file on it, the Chairperson may, in his or her sole discretion, elect to contact the Complainant and the Adverse Party to pursue a private settlement of the complaint. If the Adverse Party indicates a willingness to pursue a settlement of the complaint, the Chairperson may opt to hold the complaint without filing it in order to give the parties an opportunity to reach a private settlement. If the parties reach a private settlement, the Chairperson shall close the matter without filing the complaint. If the parties do not reach a settlement in a timely manner, or if one of the parties indicates to the Chairperson that a resolution cannot be reached, the Chairperson shall accept the complaint and open a file on it.
- c) If the Complaint is accepted by the EC and a file opened on the Complaint, the Chairperson shall assign an EC member (the "Fact Finder") to investigate the Complaint that is accepted by the EC and distribute a copy of the complaint to the Fact Finder.
- d) The Chairperson shall acknowledge in writing to the Complainant that the complaint has been accepted and inform the Complainant that the Fact Finder will be contacting the Complainant. A copy of these Enforcement Procedures shall be sent with the notice.
- e) The Chairperson shall acknowledge in writing to the Adverse Party that a Complaint has been filed against the Adverse Party and that the Fact Finder will be contacting the Adverse Party. A copy of the complaint and these Enforcement Procedures shall be sent with the notice. The notice shall also inform the Adverse Party that the Adverse Party may submit a written response to the Complaint and any relevant documentary evidence to the Fact Finder within thirty (30) calendar days of the date of the notice.

4. Fact Finding and Report. The assigned Ethics Committee Fact Finder, with the administrative assistance of NYSFDA Staff, shall contact the Complainant, the Adverse Party and any other persons having information related to the subject matter of the complaint. All parties will receive and maintain a copy of the NYSFDA Code of Ethics Notice of Confidentiality, which strongly emphasizes the need to keep all information with regard to each and every case strictly confidential. The Fact Finder may attempt to mediate between the parties in order to obtain a resolution of the Complaint. If mediation is successful, the agreed-upon resolution must be in writing, signed by each of the parties and submitted to the EC Chairperson. If mediation is not successful, the Fact Finder,

after conducting the interviews and obtaining any written responses or documentary evidence submitted by the parties, shall draft a written summary of the facts of the case containing any relevant documentary evidence (the "Case Summary") and a separate written recommendation on the appropriate resolution of the complaint to the Chairperson (the "Fact Finder's Recommendation"). Such resolution shall be limited to the disciplinary options described in Section 9 of this document. The Case Summary and Fact Finder's Recommendation shall be submitted to the Chairperson in a timely manner.

- 5. Preliminary Action by Chairperson.** After receipt of the Case Summary and Fact Finder's Recommendation, the Chairperson shall take one of the following actions on the complaint:
 - a) Attempt to mediate it between the parties in accordance with Section 6 below;
 - b) Refer it to a Hearing Panel in accordance with Section 7 below; or
 - c) If the Fact Finder's Recommendation finds that there is no probable cause to believe the Adverse Party violated the NYSFDA Constitution, Bylaws or Code of Ethics, and the Chairperson agrees, inform the Complainant and the Adverse Party that the Complaint is being dismissed, and provide each party with a copy of the Case Summary and Fact Finder's Recommendation. The Complainant would also receive notice of the right to appeal pursuant to Section 10 below.
- 6. Mediation of the Complaint.** If the EC Chairperson elects to mediate the complaint with the Complainant and the Adverse Party, the Chairperson may use any meeting format acceptable to the parties and the EC Chairperson. Any mediation efforts shall be commenced within a reasonable time after the receipt of the Case Summary and the Fact Finder's Recommendation. If mediation is successful, the agreed-upon resolution must be in writing and signed by the EC Chairperson and each of the parties.
- 7. Hearing Panel.** If any attempted mediation is unsuccessful or if the EC Chairperson deems mediation inadvisable, the EC Chairperson will then appoint three members of the EC to serve as the panel that will hear the complaint (the "Hearing Panel"). These appointments shall be subject to the following:
 - a) The Chairperson of the EC may not appoint himself/herself to the Hearing Panel.
 - b) The Fact Finder may not be a member of the Hearing Panel.
 - c) The appointment of the Hearing Panel will include the designation of a Chair of the Panel ("Panel Chair").
- 8. Conduct of the Hearing.** The Panel Chair will select the time and place for the hearing so as to have the hearing occur at the earliest convenient date. The Panel Chair will attempt to make the location of the hearing convenient for all parties. The Panel Chair may, at the Chair's option, conduct the hearing by conference call or other similar electronic means. The Panel Chair will communicate the information about the hearing schedule, and the identity of the other two members of the Hearing Panel, to the parties. Prior to the hearing, the EC Chairperson will provide to the Hearing Panel a copy of the Complaint, any written response previously submitted by the Adverse Party, documents collected by the Fact Finder, and the Case Summary. The Hearing Panel will not receive (and neither party may introduce as evidence) the Fact Finder's Recommendation nor any statements or offers made by the Chairperson of the EC or any of the parties during mediation. At the Hearing, each party may be represented by counsel at their own expense, present oral or written evidence, cross-examine witnesses and present such factual or legal claims as are desired. If requested, the hearing shall be recorded with a transcript made available to each party, at that party's expense. All procedural and evidentiary decisions shall be made by the Panel Chair. The Panel Chair may place reasonable limits on the number of witnesses and the length and scope of the testimony. Decisions regarding the merits of the complaint and the form of any discipline shall be made by majority vote of the Hearing Panel. The Hearing Panel shall report its decision on the merits in the form of written findings of fact, conclusions, and any discipline imposed within ten (10) calendar days of the conclusion of the hearing ("the Panel Report"). The Panel Report, together with notice on the right to appeal pursuant to Section 10, shall be sent to the parties, the EC Chairperson, and the NYSFDA Officers (as defined in the NYSFDA Bylaws). The decision of the Hearing Panel shall be final and binding on all parties, unless the decision is appealed in accordance with Section 10.
- 9. Discipline.** The Panel Report may decide to impose no disciplinary measures or its decision may be to impose one or more of the following disciplinary measures on the Adverse Party:
 - a) Reprimand. A reprimand may be issued against the Adverse Party. The Hearing Panel may direct that the reprimand be private or public.
 - b) Probation. A ruling of probation that, for a specified time, the Adverse Party's continued participation in NYSFDA's activities, member benefits, or membership programs is conditioned upon satisfaction of certain conditions. These conditions shall be described specifically, as shall the consequences of failing to meet them. The Hearing Panel may direct that the probation be private or public.
 - c) Suspension. A ruling that the Adverse Party is prohibited from participating in NYSFDA activities, programs, and any other privileges of membership. The Hearing Panel may limit the effect of a suspension to certain benefits or programs, and may establish conditions that, if satisfied, will result in the lifting of a suspension.
 - d) Termination. A ruling that, either permanently or pending reinstatement, the Adverse Party's membership in NYSFDA is terminated. The Hearing Panel may establish conditions that, if satisfied, will result in reinstatement. If a membership is terminated, NYSFDA shall not be required to refund or reimburse membership fees or dues.

It is the intent of the Enforcement Procedures that the range of disciplinary measures be as broad and flexible as possible so that disciplinary measures can be employed to remedy and redress the violation that has been committed. In dealing with violations committed by Firm Members, the disciplinary measures may be tailored to address particular funeral home(s) owned by the Firm Member or funeral home personnel employed by the Firm Member who are responsible for the violation.

10. Appeals. An appeal from a dismissal of the complaint or other decision by the Chairperson or an appeal from the Panel Report may be taken by any party to the Officers of the Association. A notice of appeal must be filed within thirty (30) calendar days of the date of notice of the action being appealed. The notice of appeal shall be in writing, must set forth the basis for the appeal, and shall be sent to the NYSFDA President. Upon receipt, the NYSFDA President will forward copies of the notice of appeal to the other party, who shall have the right to submit written responses to the appeal within thirty (30) calendar days of receiving the notice of appeal. Any responses must be in writing and delivered to the NYSFDA President. The NYSFDA President will then deliver to the Officers of the Association the complete record on appeal, including the notice of appeal, and any responses submitted by the other party. The Officers of the Association shall, by majority vote of all non-abstaining members and without considering new evidence or conducting additional hearings, render a decision with respect to the appeal. A written notice of that decision shall be sent to all parties within ten calendar (10) calendar days of the decision of the Officers of the Association. The decision of the Officers of the Association with respect to an appeal shall be final and binding on all parties.

11. Report of Suspension or Termination. If an Adverse Party's membership in NYSFDA is suspended or terminated and such disciplinary measures is final and non-appealable, or if any adverse party withdraws from membership in NYSFDA before a complaint is finally resolved, NYSFDA may publish notice of such membership suspension or termination or withdrawal in any NYSFDA publication of general circulation among NYSFDA membership and may send notice of such suspension, termination or withdrawal to any applicable state funeral licensing board or agency with jurisdiction over the Adverse Party.

12. General. All notices, reports and decisions under these Enforcement Procedures shall be made in writing and delivered in person by overnight delivery, or certified mail or other form of delivery creating a record of receipt. The NYSFDA General Counsel will be available to the EC to maintain compliance with these Enforcement Procedures. The EC Chairperson, Panel Chair, and President may, when warranted by the interest of justice, adjust any time periods set forth in these Enforcement Procedures. The EC, NYSFDA staff members who have been designated to provide administrative assistance to the EC and NYSFDA General Counsel shall use their best efforts to protect against unauthorized disclosures of confidential information concerning EC activities and records.

13. Disclosure of Information. Members of the EC, NYSFDA Staff and NYSFDA General Counsel shall utilize the following directives in the disclosure of information regarding on-going and completed activities of the EC:

- a) If a Complaint has been filed and an investigation is on-going, that fact may be confirmed by the statement: "A Complaint on this matter has been received and is under investigation; no further information may be released while the investigation is on-going."
- b) If a Complaint has been dismissed without a finding of any violations by the Adverse Party, if a Complaint has been resolved by mediation, or if a Complaint is resolved by a finding that a violation has occurred, but either no discipline is imposed or the discipline imposed is not to be publicly disclosed, then the completion of the investigation shall be confirmed by the statement: "The matter has been resolved and no further information may be released."
- c) If the Complaint results in a finding of a violation and the imposition of disciplinary measures which are to be publicly disclosed under Sections 9 and/or 11 above, then that fact may be confirmed by the statement: "The Ethics Committee determined that [name of Adverse Party] committed a violation or violations of [name of section or sections] of the Code of Ethics and has imposed [description of discipline imposed] against [name of Adverse Party]. No other information regarding this matter shall be released by NYSFDA."

14. Limitations Period.

- a) The Code of Ethics took effect on January 1, 2009. Therefore, a violation of the Code of Ethics must have occurred on or after January 1, 2009 in order to be the subject of a Complaint.
- b) Complaints alleging violations of the Code of Ethics shall be brought within one (1) year after the cause arose. For purposes of this Section 14, a cause arises upon the date the alleged violation occurs or the date on which, by the exercise of reasonable diligence, the Complainant should have become aware of the alleged violation, whichever is later. Notwithstanding the above, in no case may a Complaint be brought more than three (3) years after the occurrence of the alleged violation.

15. Re-Admission to NYSFDA Membership. If a Complaint is brought against a non-member or if a member with a pending Complaint chooses to withdraw from NYSFDA membership before the Complaint is finally resolved, the non-member or the withdrawing member shall not be admitted or re-admitted into NYSFDA membership until the Complaint has been satisfactorily resolved. The EC Chairperson shall be notified by NYSFDA of the applicant's request for admission into membership and shall establish the requirements for admission which shall include resolution of the Complaint through any of the means available under these Enforcement Procedures. The applicant may appeal any final action of the Chairperson to the Officers of the Association using the procedures set out in Section 10.

16. Effective Date. The NYSFDA Code of Ethics shall take effect on January 1, 2009 and shall apply to any firm that becomes a member of NYSFDA on or after that date.



2018 DUES INVOICE

Your membership includes **FREE** registration to the 2018 NYSFDA Annual Convention.

PRIMARY FIRM INFORMATION

Primary Firm: _____

First Name: _____ M.I.: _____ Last Name: _____

Mailing Address: _____

Street Address (If Different From Mailing Address): _____

City: _____ State: _____ Zip: _____

County: _____ NYS Firm Reg. #: _____

Phone: _____ Fax: _____

Cell: _____

Email: _____ Website: _____

(Free hyperlink from NYSFDA.org)

We wish to receive NYSFDA mailings at our primary location **ONLY**.

We wish to receive "URGENT" text alert messages via cell.

TOTAL 2017 CASES FOR PRIMARY FIRM ONLY:

If you are renewing prior to January 1st, please estimate the number of cases for remainder of the year.

NYSFDA CODE OF ETHICS CERTIFICATION

I hereby certify that I am the authorized designee of the Member funeral home(s) named herein and that I have received a copy of the New York State Funeral Directors Association Code of Ethics. I further certify that I have read and understand the Code of Ethics, and that I and all other funeral directors employed by the Member agree to be bound by all of the terms and conditions contained in the Code of Ethics. I further understand that as a condition of continued membership in the New York State Funeral Directors Association the Member funeral home(s) must abide by all of the terms and conditions contained in the Code of Ethics. This certification is to be effective as of the effective date of the renewal of membership in the New York State Funeral Directors Association, or, if this is a new Member, as of the effective date of the initial membership in the New York State Funeral Directors Association.

Dated: _____ Designee / Contact Signature: _____

We value your continued membership, to avoid interruption of services, please remit dues by APRIL 1st.

For additional firms, photocopy this form as needed.

WORKSHEET A - Additional Firms

Please list below ALL additional firms designated under Primary Firm from Page 1.

Firm: _____

Designee/Contact (Owner, Partner, Manager) Prefix: Mr. Mrs. Ms. Dr. Rev. Other: _____

First Name: _____ M.I.: _____ Last Name: _____

Address: _____

City: _____ State: _____ Zip: _____

County: _____ NYS Firm Reg. #: _____

Phone: _____ Fax: _____

Email: _____ Web site: _____

TOTAL CASES FOR THIS FIRM ONLY:

Firm: _____

Designee/Contact (Owner, Partner, Manager) Prefix: Mr. Mrs. Ms. Dr. Rev. Other: _____

First Name: _____ M.I.: _____ Last Name: _____

Address: _____

City: _____ State: _____ Zip: _____

County: _____ NYS Firm Reg. #: _____

Phone: _____ Fax: _____

Email: _____ Web site: _____

TOTAL CASES FOR THIS FIRM ONLY:

Firm: _____

Designee/Contact (Owner, Partner, Manager) Prefix: Mr. Mrs. Ms. Dr. Rev. Other: _____

First Name: _____ M.I.: _____ Last Name: _____

Address: _____

City: _____ State: _____ Zip: _____

County: _____ NYS Firm Reg. #: _____

Phone: _____ Fax: _____

Email: _____ Web site: _____

TOTAL CASES FOR THIS FIRM ONLY:

SUBTOTAL ADDITIONAL FIRMS:

TOTAL CASES, PRIMARY FIRM ONLY (from page 1):

TOTAL CASES, PRIMARY PLUS ALL ADDITIONAL FIRMS (used to calculate Per Case Fee, pg. 4, #1):

WORKSHEET B - Affiliate Members / Legacy Members

Affiliate Membership is open to any licensed funeral director who has an affiliation with a NYSFDA member firm. Individuals who had their membership in NYSFDA terminated due to their relationship as an owner, manager, partner or employee of a regular firm member ending is eligible for **Legacy Membership** if that individual is a licensed funeral director, undertaker or embalmer and is not an owner, manager, partner, or employee of any licensed funeral firm. Both of these non-voting membership categories are ideal for retired or non-practicing funeral directors who would like to receive mailings at their home address and attend continuing education at a reduced rate. **NOTE:** If you are an employee of a member firm, you are already considered a member and do not need to become an affiliate.

Membership Type: Affiliate Legacy Prefix: Mr. Mrs. Ms. Dr. Rev. Other: _____

First Name: _____ M.I.: _____ Last Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____

Member Firm: _____ \$125.00

Membership Type: Affiliate Legacy Prefix: Mr. Mrs. Ms. Dr. Rev. Other: _____

First Name: _____ M.I.: _____ Last Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____

Member Firm: _____ \$125.00

Membership Type: Affiliate Legacy Prefix: Mr. Mrs. Ms. Dr. Rev. Other: _____

First Name: _____ M.I.: _____ Last Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____

Member Firm: _____ \$125.00

Membership Type: Affiliate Legacy Prefix: Mr. Mrs. Ms. Dr. Rev. Other: _____

First Name: _____ M.I.: _____ Last Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____

Member Firm: _____ \$125.00

TOTAL AFFILIATE / LEGACY MEMBERS (place this amount on pg.4, #3):

2018 DUES WORKSHEET

1. Per Case Fee - total of cases for ALL firms from Worksheet A
(bottom total on Worksheet A)
 - 1.(a) First 300 Cases _____ X \$6.00/case _____
 - 1.(b) Second 300 Cases _____ X \$3.00/case _____
 - 1.(c) Cases over 600 _____ X \$1.50/case _____
2. Total Per Case Fee (sum of lines 1a, 1b and 1c): *Unless checked below, a percentage of the case fee, decided by the NYSFDA Board of Directors, will be contributed to NYSFDA PAC.* _____
3. Affiliate / Legacy Membership - \$125.00 per affiliate / legacy member:
(Bottom total on Worksheet B) _____
4. Optional Contributing Donation - \$50.00: _____
5. Optional Sustaining Donation - \$100.00: _____
6. Optional NYS Tribute Foundation Donation - A 501(c)(3) organization _____
7. Base Fee - applicable to all members for the first firm under one ownership: _____ \$255.00
No other base fee for additional firms.
8. Total Dues Enclosed for 2018 (sum of lines 2 through 6): _____

Please make dues checks payable to NYSFDA.

Unless initialed below, a percentage of the case fee, decided by the NYSFDA Board of Directors, will be contributed to NYSFDA PAC.

_____ initial here if you **DO NOT** want a percentage of your "per case" dues to be contributed to the NYFDA PAC. If you choose not to contribute to the PAC, the amount will be deposited in the general fund.

HAVE YOU:

- Completed all the information for the Primary Firm?
- Included **ALL** additional firm information? (copy Worksheet A if more space is needed)
- Completed the entire packet?
- Enclosed your check, payable to NYSFDA?
- Completed the *Direct Dues Payment Authorization* and included a voided check?
- Signed the *Code of Ethics Certification* on page 1?

Thank you for promptly remitting your 2018 dues. Please return all required forms in the enclosed envelope to:

NYSFDA
1 South Family Drive
Albany, NY 12205

METHOD OF PAYMENT

- Check:** Payable to **NYSFDA**.
- Automatic Deduction:** Dues payments will be automatically deducted from your checking or savings account in monthly installments. **You MUST complete the *Direct Dues Payment Authorization Form* (on the next page) and include a voided check, even if you have used this method in years prior.**
- Credit Card:**
Card # : _____ Exp. Date: _____
Credit Card Authorization Code (3 digit code on back of card): _____

Please return this form to NYSFDA with the rest of your membership information.

NYSFDA DIRECT DUES PAYMENT AUTHORIZATION

We are pleased to offer you the option of paying your NYSFDA dues by Direct Payment. If you choose, your dues can be automatically deducted from your checking or savings account in monthly installments.

Benefits of Direct Dues Payment:

- Saves time – fewer checks to write and mail
- Dues are paid in a convenient and timely manner – even when you're on vacation or out of town
- Payments are always on time – helps to maintain good credit
- Easy to sign up for and, if necessary, cancel

How Direct Dues Payment Plan Works:

You authorize a regularly scheduled payment to be made from your checking or savings account. Then, just sit back and relax. Your dues payment will be made automatically on or about the 15th of each month.

The authority you give to charge your account will remain in effect until you notify us in writing to terminate the authorization. If the amount of your payment changes, we will notify you at least 10 days before the payment date. The Direct Dues Payment Plan is dependable, convenient and easy.

Signing Up is Easy:

- 1) Select the type of account to indicate whether your payment will be deducted from your checking or savings account (below).
- 2) Fill in your name, financial institution name and location and date.
- 3) Attach a voided check for verification of all financial institution information.

NOTE: Any declined monthly payment will be charged a \$10.00 service fee. NYSFDA reserves the right to suspend a firm's ACH payment plan if there has been more than one declined payment. At that time, the remainder of the cost of dues would be due in one lump sum or membership will be revoked.

DIRECT DUES PAYMENT AUTHORIZATION FORM *(please print)*

I authorize the New York State Funeral Directors Association, Inc. to initiate electronic debit entries for payment of my NYSFDA Membership Dues from my: _____ Checking Account **OR** _____ Savings Account

I acknowledge that the origination of ACH transactions to my account must comply with the provisions of U.S. law. This authority will remain in effect until I have canceled it in writing.

Funeral Firm Name: _____

Financial Institution Name: _____

Account Number: _____

Routing Number: _____

Financial Institution City & State: _____

Signature: _____ Date: _____

Please return this form to NYSFDA with the rest of your membership information.

NYSFDA MEMBER ADVANTAGE PROGRAM



OFFICE SUPPLIES

CREDIT CARD PROCESSING

BUSINESS VALUATION

ONLINE LEARNING

SOCIAL MEDIA POSTS

NYSFDA is pleased to announce our NEW business partnerships ... with more to be added soon. Each of these preferred providers offer special rates and business services to NYSFDA members. Contact Marianne or Dannielle for more information

LEARN MORE: my.nysfda.org/benefits



NYSFDA
MEMBER ADVANTAGE
business tools • learning • discounts

2018 MUSIC LICENSE



NYSFDA reminds you to also renew your 2018 music license now for just \$250!

U.S. Copyright law requires a music license for all funeral establishments and a webcasting license for online services. Contact Marianne or Dannielle for more information.

DOWNLOAD THE APPLICATION:
my.nysfda.org/music





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www.DirectorsChoiceCU.com
800-593-5920





1 South Family Drive
Albany, NY 12205

800-291-2629
www.nysfda.org

What NYSFDA Membership Means for YOU

MEMBERSHIP BENEFITS

- Industry information, legislative updates and compliance materials
- **FREE** annual convention registration
- Members-only website
- Members-only newsletters
- Members-only discounts
- Members-only electronic updates and text alerts
- Continuing education – including OSHA and NYS Law
- Consumer publications
- Weekly emailed funeral news summaries

MEMBERSHIP CATEGORIES

REGULAR MEMBERSHIP Available to any funeral firm licensed by the State of New York. Regular Members shall be entitled to all privileges of membership. Each Regular Member will designate a licensed and registered funeral director, either an owner or employee of the firm, who shall vote on behalf of the firm and can hold elective office.

AFFILIATE MEMBERSHIP Funeral directors, undertakers, embalmers or residents licensed by the State of New York who are owners, partners or employees of a person, firm or corporation which is a Regular Member of NYSFDA. Affiliate Members shall be entitled to all privileges of membership except holding elective office and voting.

CONTRIBUTING OR SUSTAINING MEMBERSHIP These additional payments represent a voluntary gift to NYSFDA. Contributing and Sustaining Members are listed periodically in the monthly newsletter.

STUDENT MEMBERSHIP Available to all mortuary science school students and residents registered with the NYS Department of Health.

LEGACY MEMBERSHIP Individuals who had their membership in NYSFDA terminated due to their relationship as an owner, manager, partner or employee of a Regular Firm member ending is eligible for Legacy Membership if that individual is a licensed funeral director, undertaker or embalmer and is not an owner, manager, partner, or employee of any licensed funeral firm. Legacy Members are entitled to all privileges of membership except holding elected office and voting.